



**ANNUAL
REPORT
2022-23**

**SHOW
THE
WAY.**

**SHOW
ME
THE
WAY.**

“Learned many things about education, about universities and enrolment, which subjects should I choose, what should I do to get to my goals”

Samina, Show Me The Way Graduate
from Show Me The Way – Parramatta program

COVER IMAGE: SMTW Student Sharnay Haines, Photo by The Australian.

**2022 Telstra Best
of Business Awards**

New South Wales
State Finalist for Indigenous Excellence



Best of Business
Awards

#TelstraBestofBusinessAwards

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We would like to acknowledge the traditional custodians of the lands on which we gather, and pay our respects to Elders past, present, and emerging. We acknowledge the ongoing living culture of all Aboriginal and Torres Strait Islander people.

OUR VISION

Our vision is to support disadvantaged youth in Aboriginal and Torres Strait Islander communities and those from refugee backgrounds to thrive by championing education and celebrating culture.

OUR APPROACH

THE ISSUE

The apparent retention rate from Year 10 to Year 12 for Aboriginal and Torres Strait Islander students decreased by 4.1 percentage points, from 60.5% in 2021 to 56.4% in 2022 -ACARA *Australian Curriculum, Assessment and Reporting Authority*

OUR APPROACH

Mini documentary:

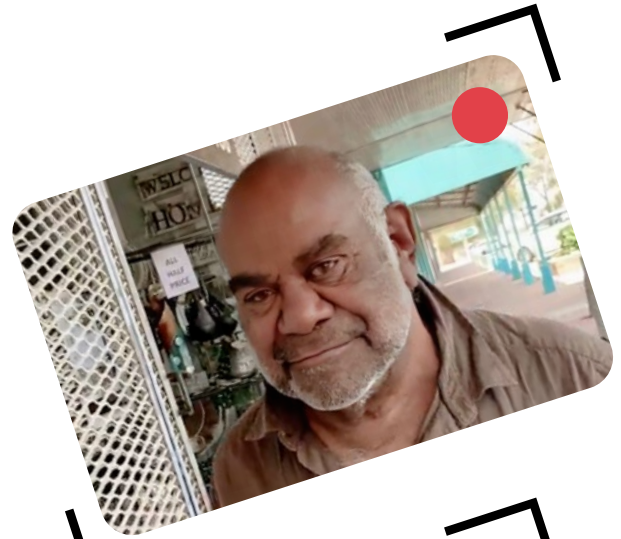
- Research
- Project manage
- Execute
- Celebrate culture

STUDENT OUTCOMES

- Critical thinking
- Creative thinking
- Pathways to success
- Strengthen knowledge
- Establish/develop interpersonal relationships
- Increase self confidence
- Take responsibility for own learning

COMMUNITY OUTCOMES

- Promote intercultural understanding
- Create inclusive societies
- Celebrate the achievements of Australians from diverse cultural backgrounds
- Reduce stigma
- Build capacity for employment
- Better economic, social and wellbeing outcomes for disadvantaged youth



Images (from top down): Uncle Clem Dodd Dharriwaa Elders Group. Melissa Jackson, Librarian. Ashley Walker, Lawyer.

OUR IMPACT

70

Over 70 schools across Australia have participated in our film workshops and mentoring programs.

100

We've supported students to make 100 documentary films which are now held in public libraries across Australia including the National Library of Australia and state libraries.

72%

There was a 72% increase in school retention of Indigenous school-based trainees at Westpac Group after we commenced our national program.



A NOTE FROM THE CHAIR

"The ones who are crazy enough to think that they can change the world, are the ones who do". (Steve Jobs)

Show Me The Way has a strong legacy of giving a voice to those who have a story to tell, stories that connect with the human spirit, stories that challenge, inspire and stir us to take action. As we reflect on the last 12 months, the Show Me The Way team acknowledge the challenges and opportunities that allow us to continue playing our part in changing the world.

The journey out of Covid has certainly created many challenges impacting our programs but we have used this time to reflect, consolidate and plan for the future. I make special mention of the SMTW Board for their commitment and to CEO Chris Maguire for his resilience and tireless energy in supporting us to navigate through the next exciting chapter.

Thank you also to our strategic, philanthropic and corporate partners for your ongoing support that continue to enable SMTW to make a difference. This is very much a shared journey and we greatly appreciate and value the collaborative partnerships that breathe life into the SMTW story and impact.

We approach 2024 with great enthusiasm and excitement and look forward to sharing some updates regarding the SMTW Board membership and strategic direction as together we continue to play our part in changing the world!

A handwritten signature in black ink, appearing to read 'B.L.' or 'Brendan Littlechild'.

Brendan Littlechild
Show Me The Way Chair



A NOTE FROM THE CEO

This past year has been a time of both reflection and a time to connect with new partners and start our programs. The schools we work with have had a period of consolidation after the difficulties of COVID 19.

Our research and outcomes data continues to be an important focus for everything we do. Mental wellness continues to be a major part of much of our work after our success with the Derby program in WA in 2019.

The documentary series, "Tell Me Our Story", has been a slow burn and we will provide more information about this in time to come.

This year also saw the team producing a highly successful corporate orientation video -Acknowledgement of Country for South Eastern Sydney Local Health District (SESLHD). This resource is being utilised in training non-Indigenous staff across SESLHD's nine hospitals.

I cannot finish without acknowledging Brendan Littlechild for his inspiring stewardship and generous support in everything that we do. I would also like to thank our highly talented and diverse board for all their help in continuing to make SMTW an enduring success story.

Chris Maguire

Show Me The Way Chief Executive Officer

OUR NEW SUPPORTERS



Thomas Brideson

Kamilaroi/Gomeroi man. A mental health and suicide prevention advocate with multiple leadership duties with the following organisations.

- Suicide Prevention Australia
- Flourish Australia
- SANE Australia
- The MHS Learning Network
- Mental Health Commission of NSW

Show Me The Way provides an opportunity to transcend the lives of young people. Storytelling is generational across Aboriginal and Torres Strait Islander Peoples' and is a powerful format to provide a broader understanding, through films and media.

However, the process goes much further and much deeper by having stories illuminated for the world to see value and positivity showcasing the entire community they work in. It provides young people with life skills through practical application. It provides ownership of real-life scenarios for young people to work through, to determine the way it will proceed, to problem solve as the process emerges and to celebrate the work with the whole community. It creates individual and collective capacity, critical thinking, and skills development. These are all skills to apply to their lives and their futures and through a supportive environment with multiple stakeholders in a culturally determined way.

A handwritten signature in black ink, appearing to read 'T Brideson'.

Thomas Brideson



Arthur Konstad

Arthur is the Founder and Principal Researcher at Human Intel with over 25-years' experience as a researcher and strategist across a diverse range of business environments, including Criminal Intelligence, Advertising, Marketing, Utilities, Construction, Sport and Government. His ability to connect to a diverse range of people and extract insight through a free flowing, laid-back conversational style has influenced his love of qualitative research, coupled with a strong appreciation of data and the vital role it plays if used in the right way allows the

execution of a well-rounded research methodology that drives evaluation, strategy and insights.

I feel honoured to be able to play my little part in this wonderful program – a celebration and exploration of local heroes, diving into culture in creative ways and documented on film. What an innovative way to engage students and share their stories.

Quite simply, its outstanding and the potential long-term benefit to students is limitless, changing the way they see their surrounding world, thinking outside the box and delving deep into subject matter that celebrates life and brings to the fore human connection, which in this digital age can be lacking sometimes. This program embraces the human spirit, I can't speak highly enough of the program and the SMTW team!

A handwritten signature in black ink, appearing to read 'AKonstad'.

Arthur Konstad

OUR JOURNEY IN 2023

2023 saw a time of consolidation and thinking outside the box to navigate and find new opportunities. Much time was spent discussing our programs and their influence for our participants across education, community and government.



Developing our research methodology and data collection to measure student engagement and outcomes in our programs



Produced an Acknowledgment of Country resource video for South Eastern Sydney Local Health District



Nurturing new partnerships and creating relationships with critical friends and volunteers



Reflecting on and further developing our school programs to enhance their impact across all our programs

OUR PARTNERS

Our work is made possible through the support of invaluable partners throughout our business

Allens > < Linklaters



Pillar Education



The Australian Literacy & Numeracy Foundation



STATE LIBRARY®
NEW SOUTH WALES



Burruga Foundation

III. SPECIAL PURPOSE FINANCIAL STATEMENTS (ANNUAL REPORT)

Show Me The Way Incorporated
ABN 52 267 505 507
For the year ended 30 June 2023

Income and Expenditure Statement

Show Me The Way Incorporated For the year ended 30 June 2023

	2023	2022
Income		
Sales	20,000	3,000
Donations	2,935	50,167
Total Income	22,935	53,167
Cost of Sales		
Purchases	-	73
Production (incl. Pre and Post)	15,436	39,469
Total Cost of Sales	15,436	39,542
Gross Surplus	7,499	13,625
Other Income		
Other Income	5,843	-
Service NSW Covid Support Payments	-	38,039
Total Other Income	5,843	38,039
Expenditure		
Accounting and bookkeeping	760	6,711
Advertising and marketing	1,945	1,902
Depreciation	4,564	4,513
Donations	103	774
Employee related costs	-	25,499
Insurance	1,378	1,285
Subcontractors	-	-
Subscriptions & Memberships	2,646	3,356
Other expenses	3,767	8,669
Travel and accommodation	1,810	1,518
Total Expenditure	16,973	54,226
Current Year Surplus/ (Deficit)	(3,631)	(2,563)

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Assets and Liabilities Statement

Show Me The Way Incorporated As at 30 June 2023

	NOTES	30 JUN 2023	30 JUN 2022
Assets			
Current Assets			
Cash and Cash Equivalents	3	5,032	19,832
Trade and Other Receivables	4	16,500	-
Other Current Assets	6	1,063	2,462
Total Current Assets		22,595	22,293
Non-Current Assets			
Property Plant & Equipment		5,909	11,148
Other Non-Current Assets	7	800	800
Total Non-Current Assets		6,709	11,948
Total Assets		29,304	34,241
Liabilities			
Current Liabilities			
Trade and Other Payables		91	-
Other Current Liabilities	8	509	364
Total Current Liabilities		600	364
Non-Current Liabilities			
Other Non-Current Liabilities	8	-	1,542
Total Non-Current Liabilities		-	1,542
Total Liabilities		600	1,906
Net Assets		28,704	32,335
Equity			
Retained Earnings		28,704	32,335
Total Equity		28,704	32,335

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Statement of Cash Flows

Show Me The Way Incorporated For the year ended 30 June 2023

	2023	2022
Operating Activities		
Receipts from customers, donations and others	8,435	115,748
Payments to suppliers and employees	(29,752)	(92,619)
Interest received	-	-
Net Cash Flows from Operating Activities	(21,317)	23,129
Investing Activities		
Proceeds from sale of property, plant and equipment	7,400	3,681
Payment for equipment	(882)	(12,176)
Other cash items from investing activities	-	(1)
Net Cash Flows from Investing Activities	6,518	(8,496)
Financing Activities		
Proceeds from borrowings	1,391	5,299
Repayment of borrowings	(1,391)	(5,299)
Net Cash Flows from Financing Activities	-	-
Net Cash Flows	(14,799)	14,633
Cash and Cash Equivalents		
Cash and cash equivalents at beginning of period	19,831	5,198
Net change in cash for period	(14,799)	14,633
Cash and cash equivalents at end of period	5,032	19,831

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Notes to the Financial Statements

Show Me The Way Incorporated For the year ended 30 June 2023

1. Reporting Entity

In the opinion of the members of the Committee, the Association is not a reporting entity. The requirements of Accounting Standards issued by the Australian Accounting Standards Board and other professional requirements do not have mandatory applicability to the Association. The financial report of the Association has been drawn up as a special purpose financial report for distribution to the Committee and should not be used for any other purpose. The Committee has determined that the accounting policies adopted are appropriate to meet the needs of the Committee members.

The financial report has been prepared on an accrual basis.

The accounting policies that have been adopted in the preparation of the statements are as follows:

2. Statement of Significant Accounting Policies & Basis of Preparation

Revenue Recognition

Where the association receives any asset, including cash, from transactions where there are no sufficiently specific performance obligations, income is recognised at the fair value of the asset when such asset is received. The association considers whether there are any related liabilities or equity items associated with the asset - these are recognised in accordance with the relevant accounting standard and once the assets and liabilities have been recognised then income is recognised for any remaining asset value at the time that the asset is received.

Revenue recognition policy for principal revenue sources are as follows:

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Revenue from donations and bequests is recognised in the income statement when the entity receives the donation, or when it is probable that the entity will receive the economic benefits of the donation and the amount can be reliably measured.

Revenue from the rendering of services is recognised when each performance obligation is satisfied where a customer agreement is enforceable and contains sufficiently specific performance obligations. Agreements that are not enforceable or do not have sufficiently specific performance obligations fall under AASB 1058, amounts arising from such grants are recognised at the fair value of the assets when the asset is received. The consolidated entity considers whether there are any related liability or equity items associated with the asset which are recognised in accordance with the relevant accounting standard. Once the assets and liabilities have been recognised then income is recognised for any remaining asset value at the time that the asset is received.

Revenue from interest is recognised upon receipt.

All revenue is stated net of the amount of goods and services tax (GST).

Property, Plant and Equipment

Property, plant and equipment is initially recorded at the cost of acquisition or fair value less, if applicable, any accumulated depreciation and impairment losses. Plant and equipment that has been contributed at no cost, or for nominal cost, is valued and recognised at the fair value of the asset at the date it is acquired. The plant and equipment is reviewed annually by directors to ensure that the carrying amount is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the utilisation of the assets and the subsequent disposal. The expected net cash flows have been discounted to their present values in estimating recoverable amounts.

Any accumulated depreciation at the date of revaluation is offset against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

Trade and Other Receivables

Trade receivables and other receivables, including distributions receivable, are recognised at the nominal transaction value without taking into account the time value of money. If required a provision for doubtful debt has been created.

These notes should be read in conjunction with the attached compilation report.

Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the company that remain unpaid at 30 June 2023. Trade payables are recognised at their transaction price. They are subject to normal credit terms and do not bear interest.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held on call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

Goods and Services Tax

Transactions are recognised net of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the balance sheet.

	2023	2022
3. Cash and Cash Equivalents		
Bank Accounts		
ABC Project Acc 5888	1	1
Savings Acc 0072	291	291
Busn Acc 0064	4,740	19,540
Total Bank Accounts	5,032	19,832
Total Cash and Cash Equivalents	5,032	19,832
	2023	2022

4. Receivables

Current		
Accounts Receivable	16,500	-
Total Current	16,500	-
Total Receivables	16,500	-
	2023	2022

5. Property Plant and Equipment

Plant and Equipment	5,909	11,148
Total Property Plant and Equipment	5,909	11,148
	2023	2022

6. Other Current Assets

Prepayments	1,047	-
GST	-	2,462
Other	16	-
Total Other Current Assets	1,063	2,462
	2023	2022

7. Other Non-Current Assets

Trademark	800	800
Total Other Non-Current Assets	800	800

These notes should be read in conjunction with the attached compilation report.

8. Other Current Liabilities

ATO ICA - clearing account	509	1,542
PAYG Withholdings Payable	-	254
Superannuation Payable	-	110
Total Other Current Liabilities	509	1,906

These notes should be read in conjunction with the attached compilation report.

Committee's Report

Show Me The Way Incorporated For the year ended 30 June 2023

Committee's Report

Your committee members submit the financial report of Show Me The Way Incorporated for the financial year ended 30 June 2023.

Committee Members

The names of committee members throughout the year and at the date of this report are:

Committee Member	Term
Brendan Littlechild, Chair & acting Treasurer	Full year
Helen Ransom, Board Member	Full year
Chris Maguire, CEO & Public Officer	Full year
Lindie Matthews, Board Member	Full year
Glendra Stubbs	Full year

Principal Activities

The Association is a not-for-profit organisation and the principal activity of the Association is the development of mentoring programs for Indigenous students. There were no significant changes in the principal activity of the Association in the current year.

Operating Result

The deficit for the financial year amounted to -\$3,631.

Going Concern

This financial report has been prepared on a going concern basis which contemplates continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business. The ability of the association to continue to operate as a going concern is dependent upon the ability of the association to generate sufficient cashflows from operations to meet its liabilities. The members of the association believe that the going concern assumption is appropriate.

Signed in accordance with a resolution of the Members of the Committee and signed for and on behalf of the Committee of Show Me The Way Incorporated



Brendan Littlechild (Chair & Acting Treasurer)

Date 14/3/2024

**SHOW
ME
THE
WAY.**