



**ANNUAL  
REPORT  
2021-22**

**SHOW  
ME  
THE  
WAY.**



*“The experience I had changed my attitude and personality. It turned me into a whole new person. I felt like I achieved something for a life time. I would like to thank Show Me The Way for helping me find who I am.”*

*-Margaret Johnson (SMTW Participant)*

COVER IMAGE: SMTW student Margaret Johnson filming Tasha Meyering in Darwin, NT

## 2022 Telstra Best of Business Awards

New South Wales  
State Finalist for Indigenous Excellence



Best of Business  
Awards

#TelstraBestofBusinessAwards

# CONTENTS

1	OUR VISION
1	OUR APPROACH
2	OUR IMPACT
3	A NOTE FROM THE CHAIR
4	A NOTE FROM THE CEO
5	OUR 2022 JOURNEY
6	OUR PARTNERS
7	SPECIAL PURPOSE FINANCIAL REPORT
	Income and Expenditure Statement
	Assets and Liabilities Statement
	Movements in Equity
	Statement of Cash Flows- Direct Method
	Notes to the financial statements
	Committee's Report
	Compilation Report

*We would like to acknowledge the traditional custodians of the lands on which we gather, and pay our respects to Elders past, present, and emerging. We acknowledge the ongoing living culture of all Aboriginal and Torres Strait Islander peoples.*

# OUR VISION

Our vision is to support disadvantaged youth in Aboriginal and Torres Strait Islander communities and those from refugee backgrounds to thrive by championing education and celebrating culture.

## OUR APPROACH

### THE ISSUE

Proportion of Aboriginal and Torres Strait Islander people (age 20-24) attaining year 12 is 63.2%, the Goal 96%

### OUR APPROACH

Mini documentary:

- Research
- Project manage
- Execute
- Celebrate culture

### STUDENT OUTCOMES

- Critical thinking
- Creative thinking
- Pathways to success
- Strengthen knowledge
- Establish/develop interpersonal relationships
- Increase self confidence
- Take responsibility for own learning

### COMMUNITY OUTCOMES

- Promote intercultural understanding
- Create inclusive societies
- Celebrate the achievements of Australians from diverse cultural backgrounds
- Reduce stigma
- Build capacity for employment
- Better economic, social and wellbeing outcomes for disadvantaged youth



**Images (from top down): Fiona Kelly, High School Principal, Menindee, NSW. Clayton Donovan, Chef, Northern NSW. Brianna Ozies, Doctor, Derby, WA**

## OUR IMPACT

70

Over 70 schools across Australia have participated in our film workshops and mentoring programs.

100

We've supported students to make 100 documentary films which are now held in public libraries across Australia including the National Library of Australia and state libraries.

72%

There was a 72% increase in school retention of Indigenous school-based trainees at Westpac Group after we commenced our national program.



## A NOTE FROM THE CHAIR

Show Me The Way has continued to navigate through challenging times over the past 12 months with Covid still impacting our activity and ability to deliver programs. Despite these challenges, we have used the time and opportunity to review our strategy, structure and offering.

We welcomed two new Board Members, two strong Aboriginal women:

1. Aunty Glendra Stubbs, a Wiradjuri woman, whose family originates from the Mudgee/Dubbo and Narrandera area.
2. Helen Ransom, a nayri rrala palawa luna (Tasmanian Aboriginal woman).

Despite the challenges with delivering programs, SMTW was able to secure seed funding to develop a documentary series about First Nations Aunties titled Tell Me Our Story. We were able to gather a highly experienced and capable production team who will deliver a high end and meaningful product.

SMTW was also recognised as a Finalist in the NSW Telstra Best of Business Awards in the category of Indigenous Excellence for 2022. This was an incredible privilege in recognition of the importance and significance of our work. Congratulations to our team and thank you to our partners for being on the journey with us, we couldn't do it without you.

We are looking forward with great excitement and anticipation to what 2023 will bring and are committed to making a difference and supporting First Nations people and communities across Australia through story telling.

**Brendan Littlechild**  
Show Me The Way Chair





## A NOTE FROM THE CEO

2021-2022 has been strong period of reflection due to the many challenges presented by COVID-19.

The obstacle of school closures due to lockdowns meant many of our programs were postponed. Despite this, we were able to spend this time in the continued development of Tell Me Our Story, a series of documentaries highlighting the incredible life journeys of First Nations women.

We are also very proud of our achievement of becoming a state finalist in the Telstra Best of Business Awards 2022 in the category of Indigenous Excellence. The award recognises Indigenous owned, led, and operated businesses that are succeeding through entrepreneurialism, innovation, and inspiring the next generation of Australians.

With determination and resilience, Show Me The Way continues to build strong partnerships across corporate, education and community.

**Chris Maguire**

Show Me The Way Chief Executive Officer

# OUR JOURNEY IN 2022

2022 was a very different year for us. After starting the year off with a celebration of fifteen years of hard work with the announcement that we were Telstra Best of Business state finalists, we decided that despite the challenges of COVID it was time for us to dream big. We took the opportunity to...



Explore ways to expand our impact and broaden our influence. This put us in the student seat as we learnt how to improve our business and develop new corporate partnerships



Work on initiatives that would significantly expand the reach of the vital stories of our First Nations Elders



Celebrate our continued relationships with schools in rural and urban communities



Review our strategy and expand our program types and fee for service offerings



# OUR PARTNERS

Our work is made possible through the support of invaluable partners throughout our business

Allens > < Linklaters



Ogilvy

videocraft

**Operating Partners**



The Australian  
Literacy & Numeracy  
Foundation



**Community consultants / Program collaborators**



EMAMMA NEUPA  
ABORIGINAL CORPORATION

**Co-curricular Partners**

Pillar Education



**Sharing our Stories**

Bitmax



# III. SPECIAL PURPOSE FINANCIAL STATEMENTS (ANNUAL REPORT)

Show Me The Way Incorporated  
ABN 52 267 505 507  
For the year ended 30 June 2022

Prepared by Together Business Australia

# Income and Expenditure Statement

## Show Me The Way Incorporated For the year ended 30 June 2022

	2022	2021
<b>Income</b>		
Sales	3,000	21,425
Donations	50,167	475
<b>Total Income</b>	<b>53,167</b>	<b>21,900</b>
<b>Cost of Sales</b>		
Purchases	73	1,824
Production (incl. Pre and Post)	39,469	-
<b>Total Cost of Sales</b>	<b>39,542</b>	<b>1,824</b>
<b>Gross Surplus</b>	<b>13,625</b>	<b>20,075</b>
<b>Other Income</b>		
Other Income	-	123
Service NSW Covid Support Payments	38,039	-
<b>Total Other Income</b>	<b>38,039</b>	<b>123</b>
<b>Expenditure</b>		
Accounting and bookkeeping	6,711	6,157
Advertising and marketing	1,902	1,358
Depreciation	4,513	2,662
Donations	774	50
Employee related costs	25,499	33,019
Insurance	1,285	1,037
Subcontractors	-	1,023
Subscriptions & Memberships	3,356	3,080
Other expenses	8,669	3,458
Travel and accomodation	1,518	724
<b>Total Expenditure</b>	<b>54,226</b>	<b>52,567</b>
<b>Current Year Surplus/ (Deficit)</b>	<b>(2,563)</b>	<b>(32,369)</b>

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

# Assets and Liabilities Statement

## Show Me The Way Incorporated As at 30 June 2022

	NOTES	30 JUN 2022	30 JUN 2021
<b>Assets</b>			
<b>Current Assets</b>			
Cash and Cash Equivalents	3	19,832	5,198
Trade and Other Receivables	4	-	23,240
Other Current Assets	6	2,462	625
<b>Total Current Assets</b>		<b>22,293</b>	<b>29,062</b>
<b>Non-Current Assets</b>			
Property Plant & Equipment		11,148	7,166
Other Non-Current Assets	7	800	800
<b>Total Non-Current Assets</b>		<b>11,948</b>	<b>7,966</b>
<b>Total Assets</b>		<b>34,241</b>	<b>37,028</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Other Current Liabilities	8	364	2,194
<b>Total Current Liabilities</b>		<b>364</b>	<b>2,194</b>
<b>Non-Current Liabilities</b>			
Other Non-Current Liabilities		1,542	(64)
<b>Total Non-Current Liabilities</b>		<b>1,542</b>	<b>(64)</b>
<b>Total Liabilities</b>		<b>1,906</b>	<b>2,130</b>
<b>Net Assets</b>		<b>32,335</b>	<b>34,898</b>
<b>Equity</b>			
Capital Reserve		32,335	34,898
<b>Total Equity</b>		<b>32,335</b>	<b>34,898</b>

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

# Statement of Cash Flows- Direct Method

## Show Me The Way Incorporated For the year ended 30 June 2022

	2022	2021
<b>Operating Activities</b>		
Receipts from donations	50,167	50,475
Receipts from customers	25,767	1,100
Payments to suppliers and employees	(46,059)	(49,079)
Interest received	-	17
GST	1,775	(305)
Cash receipts from other operating activities	38,039	106
Cash payments from other operating activities	(46,560)	(1,235)
<b>Net Cash Flows from Operating Activities</b>	<b>23,129</b>	<b>1,079</b>
<b>Investing Activities</b>		
Proceeds from sale of property, plant and equipment	3,681	-
Payment for equipment	(12,176)	(3,045)
Other cash items from investing activities	(1)	(800)
<b>Net Cash Flows from Investing Activities</b>	<b>(8,496)</b>	<b>(3,845)</b>
<b>Financing Activities</b>		
Proceeds from borrowings	5,299	59
Repayment of borrowings	(5,299)	(59)
<b>Net Cash Flows from Financing Activities</b>	<b>-</b>	<b>-</b>
<b>Net Cash Flows</b>	<b>14,633</b>	<b>(2,766)</b>
<b>Cash and Cash Equivalents</b>		
Cash and cash equivalents at beginning of period	5,198	7,964
Net change in cash for period	14,633	(2,766)
Cash and cash equivalents at end of period	19,831	5,198

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

# Notes to the Financial Statements

## Show Me The Way Incorporated For the year ended 30 June 2022

### 1. Reporting Entity

In the opinion of the members of the Committee, the Association is not a reporting entity. The requirements of Accounting Standards issued by the Australian Accounting Standards Board and other professional requirements do not have mandatory applicability to the Association. The financial report of the Association has been drawn up as a special purpose financial report for distribution to the Committee, and must not be used for any other purpose. The Committee has determined that the accounting policies adopted are appropriate to meet the needs of the Committee members.

The financial report has been prepared on an accrual basis.

The AASB Standards that have been adopted in the preparation of the statements are as follows:

- AASB 101 - Presentation of Financial Statements
- AASB 107 - Statement of Cash Flows
- AASB 108 - Accounting Policies, Changes in Accounting Estimates
- AASB 1031 - Materiality
- AASB 1048 - Interpretation of Standards
- AASB 1054 - Australian Additional Disclosures
- AASB 9 - Financial Instruments

### 2. Statement of Significant Accounting Policies & Basis of Preparation

#### Property, Plant and Equipment

Property, plant and equipment is initially recorded at the cost of acquisition or fair value less, if applicable, any accumulated depreciation and impairment losses. Plant and equipment that has been contributed at no cost, or for nominal cost, is valued and recognised at the fair value of the asset at the date it is acquired. The plant and equipment is reviewed annually by directors to ensure that the carrying amount is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the utilisation of the assets and the subsequent disposal. The expected net cash flows have been discounted to their present values in estimating recoverable amounts.

Any accumulated depreciation at the date of revaluation is offset against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

#### Trade and Other Receivables

Trade receivables and other receivables, including distributions receivable, are recognised at the nominal transaction value without taking into account the time value of money. If required a provision for doubtful debt has been created.

#### Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the company that remain unpaid at 30 June 2022. Trade payables are recognised at their transaction price. They are subject to normal credit terms and do not bear interest.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held on call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

These notes should be read in conjunction with the attached compilation report.



## Revenue Recognition

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Revenue from donations and bequests is recognised in the income statement when the entity receives the donation, or when it is probable that the entity will receive the economic benefits of the donation and the amount can be reliably measured.

Revenue from the rendering of services is recognised upon the delivery of the services to customers.

Revenue from interest is recognised upon receipt.

All revenue is stated net of the amount of goods and services tax (GST).

## Goods and Services Tax

Transactions are recognised net of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the balance sheet.

	2022	2021
<b>3. Cash and Cash Equivalents</b>		
<b>Bank Accounts</b>		
ABC Project Acc 5888	1	-
Savings Acc 0072	291	3,790
Busn Acc 0064	19,540	1,407
<b>Total Bank Accounts</b>	<b>19,832</b>	<b>5,198</b>
<b>Total Cash and Cash Equivalents</b>	<b>19,832</b>	<b>5,198</b>
	2022	2021
<b>4. Receivables</b>		
<b>Current</b>		
Accounts Receivable	-	22,467
<b>Total Current</b>	<b>-</b>	<b>22,467</b>
<b>Total Receivables</b>	<b>-</b>	<b>22,467</b>
	2022	2021
<b>5. Property Plant and Equipment</b>		
Plant and Equipment	11,148	7,166
<b>Total Property Plant and Equipment</b>	<b>11,148</b>	<b>7,166</b>
	2022	2021
<b>6. Other Current Assets</b>		
Prepayments	-	773
GST	2,462	625
<b>Total Other Current Assets</b>	<b>2,462</b>	<b>1,398</b>

These notes should be read in conjunction with the attached compilation report.

	2022	2021
<b>7. Other Non-Current Assets</b>		
Trademark	800	800
<b>Total Other Non-Current Assets</b>	<b>800</b>	<b>800</b>

	2022	2021
<b>8. Other Current and Non Current Liabilities</b>		
ATO ICA - clearing account	1,542	(64)
PAYG Withholdings Payable	254	1,524
Superannuation Payable	110	629
<b>Total Other Current Liabilities</b>	<b>1,906</b>	<b>2,089</b>

These notes should be read in conjunction with the attached compilation report.

# Committee's Report

## Show Me The Way Incorporated For the year ended 30 June 2022

### Committee's Report

Your committee members submit the financial report of Show Me The Way Incorporated for the financial year ended 30 June 2022.

### Committee Members

The names of committee members throughout the year and at the date of this report are:

Committee Member	Term
Brendan Littlechild, Chair & acting Treasurer	Full year
Helen Ransom, Board Member	Full year
Chris Maguire, CEO & Public Officer	Full year
Lindie Matthews, Board Member	Full year
Glendra Stubbs	Appointed 9 Feb 2022

### Principal Activities

The Association is a not-for-profit organisation and the principal activity of the Association is the development of mentoring programs for Indigenous students. There were no significant changes in the principal activity of the Association in the current year.

### Operating Result

The deficit for the financial year amounted to -\$2,563.

### Going Concern

This financial report has been prepared on a going concern basis which contemplates continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business. The ability of the association to continue to operate as a going concern is dependent upon the ability of the association to generate sufficient cashflows from operations to meet its liabilities. The members of the association believe that the going concern assumption is appropriate.

Signed in accordance with a resolution of the Members of the Committee and signed for and on behalf of the Committee of Show Me The Way Incorporated



Brendan Littlechild (Chair & Acting Treasurer)

Date: 15/02/23

# Compilation Report

## Show Me The Way Incorporated For the year ended 30 June 2022

Compilation report to Show Me The Way Incorporated.

We have compiled the accompanying special purpose financial statements of Show Me The Way Incorporated, which comprise the asset and liabilities statement as at 30 June 2022, income and expenditure statement, the statement of cash flows, a summary of significant accounting policies and other explanatory notes. The specific purpose for which the special purpose financial statements have been prepared is set out in Note 1.

### The Responsibility of the Committee Member's

The committee of Show Me The Way Incorporated are solely responsible for the information contained in the special purpose financial statements, the reliability, accuracy and completeness of the information and for the determination that the basis of accounting used is appropriate to meet their needs and for the purpose that financial statements were prepared.

### Our Responsibility

On the basis of information provided by the partners we have compiled the accompanying special purpose financial statements in accordance with the basis of accounting as described in Note 1 to the financial statements and APES 315 *Compilation of Financial Information*.

We have applied our expertise in accounting and financial reporting to compile these financial statements in accordance with the basis of accounting described in Note 1 to the financial statements. We have complied with the relevant ethical requirements of APES 110 *Code of Ethics for Professional Accountants*.

### Assurance Disclaimer

Since a compilation engagement is not an assurance engagement, we are not required to verify the reliability, accuracy or completeness of the information provided to us by management to compile these financial statements. Accordingly, we do not express an audit opinion or a review conclusion on these financial statements.

The special purpose financial statements were compiled exclusively for the benefit of the committee who are responsible for the reliability, accuracy and completeness of the information used to compile them. We do not accept responsibility for the contents of the special purpose financial statements.



Together Business Australia Pty Ltd

Sarah N Hyland

Dated: 11/11/2022



**SHOW  
ME  
THE  
WAY.**